

Clinical Procurement Category Leader**Person Specification**

		Essential	Desirable	Measured By
Education and Qualifications	Educated to degree level or equivalent level of experience	✓		Application
	Chartered Institute of Procurement & Supply Diploma (MCIPS) level 6	✓		Application
	MBA or MSC in Procurement / Supply Chain/Management or equivalent experience and academic ability for the demands of the post	✓		Application
Experience	Highly developed specialised knowledge of public procurement and its application within public sector. This knowledge must be underpinned by theory and a wealth of experience	✓		Application/Interview
	Working knowledge of National Procurement Strategies and associated plans	✓		Application/Interview
	Proven experience at developing and managing within a complex procurement environment at a senior management level	✓		Application/Interview
	Comprehensive knowledge of public procurement and its application within the public sector.	✓		Application/Interview
	Proven experience of managing large, complex programmes that cut across a variety of stakeholders.	✓		Application/Interview
	Proven experience of developing commercial relationships that provide benefit (include financial) to the organisation.	✓		Application/Interview
	Experience and Knowledge in: Change management Relationship management Project Management	✓		Application/Interview

		Essential	Desirable	Measured By
	Experience of development and management of staff	✓		
Skills and Knowledge	Leadership skills, including change management and leadership, coaching and mentoring	✓		Application/Interview
	Commercial Skills including negotiation	✓		Application/Interview
	Knowledge of best practice procurement in a public sector environment.	✓		Application/Interview
	Proven track record of forging robust stakeholder relationships, with the skills to on-board and motive stakeholders throughout programme of work	✓		Interview
	Strong communication skills and persuasiveness in presenting, negotiating and resolving complex issues	✓		Application/Interview
	Programme and project management skills	✓		Application/Interview
	Excellent numerical and analytical skills	✓		Application/Interview
	Well-developed political awareness, delegation, people and workload management skills.	✓		Interview
	Applies self to drive for timely results across a number of complex projects, supportive of colleagues in dealing with ambiguity and changing priorities.	✓		Interview
	Ability to prioritise a wide range of competing priorities of own workload and that of the team.	✓		Application/Interview
Knowledge of Contract Law	✓		Application/Interview	



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		Essential	Desirable	Measured By
Personal Qualities	Excellent attention to detail	✓		Application/Interview
	Ability to command the respect and engagement of senior supply side representatives.	✓		Interview
	Commercially innovative and creative within the boundaries of good practice and the law.	✓		Interview
	Resilient: adaptable to change.	✓		Interview
	Demonstrable leadership qualities	✓		Application/Interview
Values and Behaviours (PROUD)	▪ Patients first - Ensure that the people we serve are at the heart of all that we do. Supporting the financial and operational objectives of Directorates	✓		Interview
	▪ Respectful – Be kind, respectful, fair and value diversity. Working constructively with clinicians and other internal customers	✓		Interview
	Ownership – Celebrate our successes, learn continuously & ensure we improve. Willing to take personal responsibility appropriate to organisational role	✓		Interview
	▪ Unity – Work in partnership with others. Team player with inclusive approach	✓		Interview
	▪ Delivery – Be efficient, effective and accountable for our actions. Track record of personally achieving results with financial benefits	✓		Interview



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